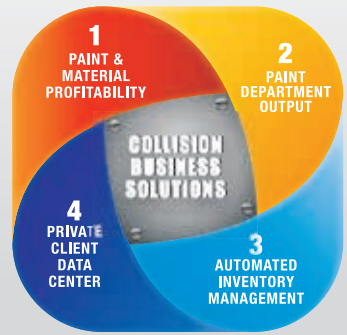


4 Private Client Data Center



INFORMATION TRANSPARENCY

“Ever call your jobber salesman for a copy of an invoice or other information on your account and then wait while they called someone else to research it?”

Our Private Client Data center will eliminate that! Anything that does not add VALUE is COST! Time needlessly spent to obtain information is COST!

An exclusive portal to client-specific and industry information

- Private Data
 - > Purchase Histories
 - > VOC Data
 - > Client Pricing, price lists
 - > Invoices, Credit memos
 - > Statements
 - > A/R balances
 - > Standard inventories
 - > Usage Reports
- Product Information
- Industry Links

Easy and Self Service Available 24/7 Secure



INVOICE

PPF Baltimore-1010
2042R Lord Baltimore Drive
Baltimore, MD 21244
P: 410-944-3303
F: 410-944-3363

Ship To: Same As Customer - 101013200
Phone: 121714
11:13:24AM
Invoice #

Customer: PPF Baltimore-1010
2042R Lord Baltimore Drive
Baltimore, MD 21244
Phone: 410-944-3303
Fax: 410-944-3363

Statement Period: 12/17/2014
Salesman: 2150 - Derek Dwyer
Terms: CHARGE

Date Due	Amount	Balance
12/17/2014	\$8,940.53	\$8,940.53

Item Description	Unit	Net	Total
Black White Fusion Masking 750N	EA	43.14	43.14
Paint: Clearing 1000000	EA	27.46	27.46
Color Prep Gray Surf Pad (200Pkg)	EA	11.54	11.54
Gold Masking Tape 1.5" (240C)	EA	22.55	45.10
Gold Masking Tape 1.5" (480C)	EA	22.55	45.10
Transition Tape - Per Roll	EA	48.82	48.82
Acrycure - Purple Haze 6" X 9300, 10000	EA	34.24	34.24
Acrycure - Purple Haze 6" X 9300, 50000	EA	34.24	34.24
Acrycure PurpleHazeClearGard 6"X9300 50000	EA	34.74	34.74
Injection Spray	GAL	41.80	41.80
UV Resistant Clear Coat #1	EA	16.41	16.41
Aero-Mix Seal Mask	EA	19.75	19.75
Aero-Mix Prime EDS	EA	23.15	23.15
UV Free Masking Tape (10000)	EA	23.85	23.85
Acrycure Gold 996 2.37" X 45 (9300)	EA	36.25	36.25
Roll	EA	26.56	26.56
UV 212 UV S.C. From Mask. Tape (S.A.C.T.)	EA	62.40	62.40
Dry Hydrobase	EA	133.35	133.35
Low VOC Slow Hardener	EA	89.95	89.95
Low VOC Clear Gray Primer	EA	258.15	258.15
Dry White	EA	258.85	258.85
Dry Primate Blue	EA	128.80	128.80
Dry Black	EA	188.80	188.80
Over Flip Center	EA	81.25	81.25
Dry White Heat	EA	238.85	238.85

Total Available: \$428.73 Total Due: \$2,172.88

Collision Solutions
Continuous Innovation Creating Successful Solutions for Winning Customers!

DECEMBER 2014 Written by John Halstead - Edited by Debbie Swanson

TOP PRIORITIES for 2015

Our Industry Continues to Evolve and Change!

What is a challenge to some is an opportunity for others...

- Consumers and Insurers are pickier about whom they do business with
- Automobiles are getting more complicated with sophisticated electronics, crash mitigation systems, and new materials (i.e. aluminum and carbon fiber)
- Competition is getting tougher with rampant consolidation
- Labor times are trimmed, our parts process is out of control, and insurers are demanding shorter cycle times

It is tougher and tougher to meet these demands and make enough profit to continue to reinvest in your business.

For 2015, our suggestion is to focus first on internal processes to become more productive and profitable and then to utilize that capacity to attract more work.

#1 Decrease Cycle Time by Increasing "Touch Time"

Seventy-five percent of the working hours a vehicle is in most facilities, it is NOT being worked on. Decreasing that figure by 1/3 will double a shop's production capacity. In those facilities, techs actually "touch" any given vehicle with only 2 labor hours each day it is in their possession. Your goal should be at least 4 hours or more.

Once you have the vehicle in your facility, you must implement a repair planning (or blueprinting) process for all vehicles that includes a thorough tear down, a complete damage report, and a single parts order. And, to carefully mark up the vehicle indicating repair/replace instructions, guidance regarding any old damage, and refresh procedures. An extra hour or two upfront will save days, even weeks, and the back end.

Collision Solutions from NCS Page 1

WE ARE A DIFFERENT KIND OF DISTRIBUTOR:
Information Transparency



The NCS Brand Promise
"Reducing Your Cost of Doing Business"