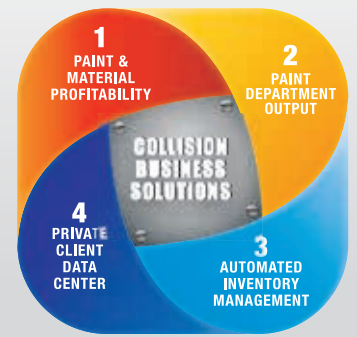
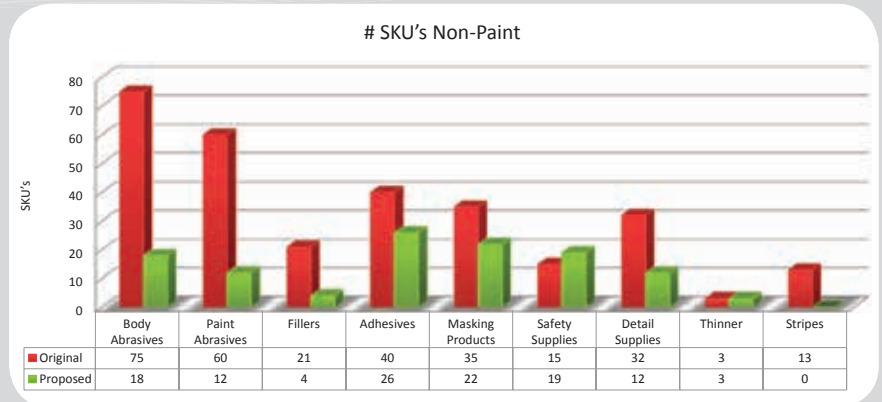


3 Automated Inventory Management



LESS COST WITH FEWER INTERACTIONS

- Standardized P&M Inventories with fewer SKU's
- Well organized shelving or cabinets
- Stock levels set by purchase history
- Simple inventory replenishment process
- Barcode technology/electronic order processing
- Fewer Stock-outs and Interruptions
- Fewer invoices to reconcile each month
- A reliable, predictable process



FEWER PRODUCTION INTERRUPTIONS

Less wasted time (Cost) looking, calling, waiting, receiving, stocking, and dispatching inventory = fewer production stops and starts and therefore more **“Touch Time”** with techs hands on the vehicles.

Every Invoice = One Interaction = More Cost
Fewer Invoices per Month = More Touch Time

TWO EXAMPLES	MONTHLY PURCHASES	# INVOICES
Customer #1	\$10,493	13
Customer #2	\$10,006	77

Same Purchase \$; Many More Interactions



“We didn’t invent inventory management, we just automated it.”

WE ARE A DIFFERENT KIND OF DISTRIBUTOR:
Fewer Interactions = Fewer Interruptions to Production = Less Cost



The NCS Brand Promise
“Reducing Your Cost of Doing Business”